

# Advancing Pilot Partisan Agenda

Global Pilots' Symposium  
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# Overview

- 5 Ways to Become Pilot Partisan
  - Resources
  - Relationships
  - Advocacy
  - Credibility
  - Advancing the Profession

# 5 Ways to Become Pilot Partisan

- 1 - Tap into Your Tools
  - Identify your resources
  - Educate yourself about the legislative and regulatory issues facing your pilot group
  - Trainings or programs for pilots interested in speaking on behalf of their profession to government and industry officials

# 5 Ways to Become Pilot Partisan

- 2 - Build Relationships
  - Target the key decision makers in the government, industry, other labor organizations, and even media
  - Build (or nurture) a rapport
  - Make sure they know who you are, and why your opinion matters

# 5 Ways to Become Pilot Partisan

- 3 - Learn How to Advocate
  - Identify common ground and be both consistent and persistent
  - Educate decision makers on the pilots' perspective and establish yourself as a professional and credible resource
  - Arm yourself with the facts, and keep the lines of communication open

# 5 Ways to Become Pilot Partisan

- 4 - Be Credible
  - Gather information, and remain objective
  - Obtain and utilize valid data from reputable sources
  - Know and follow the rules of your government

# 5 Ways to Become Pilot Partisan

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- 5 – Fight for the Greater Good
    - Recognize that all parties must get something out of the deal.
    - Advocate for the greater good of the airline piloting profession.
    - And remember: do not let the perfect be the enemy of the good.
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